

CHARLES KAFOURE
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PROFILE

During my career, I have had extensive and successful project management experience and broad international sales and marketing skills and nonprofit management and Board experience. I have highly developed technical skills as well.

SKILLS AND COMPETENCIES

- Strategic planning in for-profit and nonprofit organizations
Relevant experience:
 - Developed and implemented strategic planning for technology leasing and trading business in Europe
 - Strategic Planning Chair of an adult literacy program
 - Facilitated, trained, and managed the process for the Board of HCFA-NC for a first Strategic Plan
 - Strategic Planning committee at El Centro Latino
- International business
Relevant experience:
 - International sales and marketing
 - Large project management
- Technical
Relevant experience:
 - Programming Visual Basic/VBA- Expert Level
 - Programming .asp: Expert Level
 - Statistical Analysis
 - Database Management
 - Web Development
- Management for both for-profit and nonprofit organizations
Relevant experience:
 - 20 years of management experience in international trading and national sales (Kafoure Associates, Inc; CSL LTD; Communications Products, Inc.)
 - Executive Director-HCFA-NC
- Board Service
 - Boards: IICACP, Indy Reads, Common Bonds, El Centro Latino, and others

Chronology and other details on the next page

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CHRONOLOGICAL RESUME

CAREER ACHIEVEMENTS

- | | | |
|--|-------------------------|--------------|
| DUKE UNIVERSITY | ANALYST | 2006-PRESENT |
| <ul style="list-style-type: none">◦ Provide analytical and other services in support of the University mission of EO and AA◦ Manage the annual AAP process◦ Examine hiring and other employment decisions for adverse impact on females and minorities◦ Perform complex <i>ad hoc</i> analyses and prepare and present professional reports◦ Maintain current knowledge of labor and employment laws | | |
| PROFESSIONAL SERVICES | PRESIDENT/OWNER | 1995-2006 |
| <ul style="list-style-type: none">◦ Provide strategic and technical services to businesses | | |
| COMMUNICATIONS PRODUCTS, INC. | VICE PRESIDENT OF SALES | 1991-1995 |
| <ul style="list-style-type: none">◦ Led communications company into a turnaround and to the beginning of a growth spurt | | |
| CHRYSLER SYSTEMS LEASING LTD. | MANAGING DIRECTOR | 1988-1991 |
| <ul style="list-style-type: none">◦ Led the effort to establish an international presence for CSL◦ Planned, implemented, and managed entry into the European market in the technology leasing business (first-year revenues \$10 million, \$6.2 million on own account during the startup period) | | |
| KAFOURE ASSOCIATES, INC. | PRESIDENT | 1977-1988 |
| <ul style="list-style-type: none">◦ Pioneered the international market for third party computer equipment◦ Implemented turnkey mainframe installations in China and Korea, total value \$15 million◦ Established and managed a \$6 million joint venture partnership in Singapore◦ Developed and managed sales channels in five countries in Asia | | |

NONPROFIT ACHIEVEMENTS

- | | | |
|--|--------------------|--------------|
| EL CENTRO LATINO | Board Member | 2008-PRESENT |
| <ul style="list-style-type: none">◦ Currently active | | |
| HCFA NC (HEALTH CARE FOR ALL NORTH CAROLINA) | Executive Director | 2006-2007 |
| <ul style="list-style-type: none">◦ Managed all aspects of the business, including finance, fund raising, communications, strategic planning | | |
| IICACP (Ind Info Center on the Abolition Of Cap Pun) | PRESIDENT/FOUNDER | 1997-2005 |
| <ul style="list-style-type: none">◦ Founded this nonprofit in November, 1997, to work toward the abolition of capital punishment◦ Led the development and implementation of a strategic plan to systematically advance the cause | | |
| COMMON BONDS | CONVENER | 2001-2004 |
| <ul style="list-style-type: none">◦ Developed a strong coalition of like-minded community groups to effect positive social change | | |
| INDY READS | BOARD MEMBER | 1992-1997 |
| <ul style="list-style-type: none">◦ Advanced the cause of adult literacy by applying effective advocacy and operational practices◦ Led the strategic planning committee and the Board and through a major planning process; began implementation of that plan | | |

EDUCATION

Bachelor of Science (Mathematics), Butler University
Master of Science (Industrial Operations, Project Management), Purdue University

FACULTY

Purdue University, Statistics and Quality Control and Project Management